



**BRIAN AND SAMANTHA ZELL**  
Realtor®

**THE ZELL GROUP |**  
CENTURY 21  
EVEREST

# BUYER'S QUESTIONNAIRE

brian@buyandsellwithzell.com  
CELL : 805-836-4321

www.BuyandSellwithZell.com  
LICENSE : 01995643-02079199



Finding the perfect home rarely happens, as compromises are inherent in the home purchase process. But with your help, I'll work to get you as close as I can to your ideal home. Please take a minute and help me by answering the following questions. Your feedback will provide information I can use to simplify your property search and save you time. If there are any details that aren't addressed in the questions, feel free to add them.

## General Questions

Where do you want to buy property? \_\_\_\_\_

Is there any specific part of the city/area that you prefer? \_\_\_\_\_

Is there a specific school or school district you'd prefer to live in/near? \_\_\_\_\_

If yes, which school district(s)? \_\_\_\_\_

Do you have pets?  YES  NO

What kind, and how many? \_\_\_\_\_

Have you bought or sold a home in the past?  YES  NO

If yes, how long ago and where? \_\_\_\_\_

Do you need to sell a property before you can purchase another?  YES  NO  ON MARKET

Are you currently in a lease?  YES  NO

If yes, when does it expire? \_\_\_\_\_

How soon do you want/need to be in a new home? \_\_\_\_\_

Are you interested in a new home, a resale home, or both?  NEW  RESALE  BOTH

Do you or any members of your family have any disabilities, conditions, or other circumstances that would require specific home features?  YES  NO

If yes, which features do you or your family members require? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## Financing & Pricing

Have you arranged financing yet?  YES  NO

Do you need assistance in locating financing?  YES  NO

Have you been pre-qualified, pre-approved, or otherwise informed as to what your maximum purchase amount is?  YES  NO

Do you have enough funds in your account to cover earnest money (typically 1 percent of the purchase price)?  YES  NO

If yes, what amount have you been pre-qualified/pre-approved for? \_\_\_\_\_

If yes, will your financial company issue a pre-qualified/pre-approval letter stating this amount?  YES  NO

What monthly payment range would you feel comfortable with? \_\_\_\_\_

Will you require down payment assistance?  YES  NO

## Your New Home

What style of home would you prefer? \_\_\_\_\_

Are stairs acceptable?  YES  NO

Is a master bathroom important to you?  YES  NO

If yes, which would you prefer:  1/2 BATH  3/4 BATH  FULL  5-PIECE

What square footage do you prefer?  <1,000  1,000-2,000  2,000-3,000  3,000+

Do you want a basement?  YES  NO  NO PREF.

If yes, which style?  UNFINISHED  PARTIALLY FINISHED  TOTALLY FINISHED  WALK-OUT

Is air conditioning important to you?  YES  NO

Open floor plan?  YES  NO  NO PREF.

An office or study?  YES  NO  NO PREF.

Formal dining room?  YES  NO  NO PREF.

Patio/deck?  YES  NO  NO PREF.

Sprinkler system?  YES  NO  NO PREF.

Pool?  YES  NO  NO PREF.

Do you want a garage?  YES  NO  NO PREF.

If yes, how many garage spaces? \_\_\_\_\_

Heated garage?  YES  NO

What size lot would you prefer?  SMALL  MEDIUM  LARGE  SPECIFIC ACREAGE

Is mature landscaping important to you?  YES  NO

# of Bedrooms \_\_\_\_\_

# of Bathrooms \_\_\_\_\_

Is a guarded gate important to you?  YES  NO  NO PREF.

Are there any other specific features that were not addressed in this questionnaire that you would like to be factored into your property search? \_\_\_\_\_

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Are you currently working with another real estate agent?  YES  NO

Are you in an Exclusive Buyer Agency Contract with another agent?  YES  NO

## Contact Information

Name \_\_\_\_\_

Address \_\_\_\_\_

Daytime Phone \_\_\_\_\_

Evening Phone \_\_\_\_\_

Mobile Phone \_\_\_\_\_

Email \_\_\_\_\_



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